

ARCHIMEDE PRESENTATION INDUSTRY version

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Archimede is a product created with Microsoft development languages. NET and is also adaptable to all the requests of each individual customer.

Archimedes is the answer to your company's fiscal and management accounting problems. It is a procedure based on daily work needs and is therefore the means to effectively address business problems in order to optimize management.

Archimedes is a modular and integrated system, in the sense that it's composed of modules that can be installed independently of each other. Therefore, the user has the possibility to start with a single installation implementing it, if he sees the opportunity, without any problem. Concerning the system integration, each module is linked to others by means of common information on basic files which each program accesses when it is appropriate to recover or update a certain data.

Archimede is a system that ensures maximum security to users connected. In fact, the program requires a login and a password to access. It is possible to set different levels of access for each user/user group, depending on the business needs and limit the use and/or display to these of only some parts of the program. In addition, a privileged user can access, always bound by a password, the "Event Log". A procedure that allows you to trace all the relevant operations performed, operator by operator.

Archimede fully complies with the privacy policy. Among other things, you can remind the user of the change of password every 6 months and verify that the password complies with the rules of composition provided by the legislation.

Archimedes through the Eurosoft staff, guarantees the user under maintenance contract the highest level of assistance. The Eurosoft staff provides precise information depending on the individual customer requests by means of remote remote assistance, by telephone, by email or by means of "service tickets" that the customer can send personally through the website www.eurosoft-web.it. In addition, for each program, an updated online "help" is available, which can be viewed by the user at any time.

Archimede is fully compatible with the "Microsoft world" and with the main writing video packages including "Open Office". It is perfectly integrated with the Office package and thanks to this many prints can be exported in Excel/Access format.

Archimede aims to facilitate the user in the difficult task of better managing their work. One of the aspects that distinguishes our procedure is to allow an ease and an agility of search and consultation of data, able to meet precisely this need for speed and immediacy. During all uploading data process, the user can use "filter functionality" such as "find all", "help", ordering columns and many others. Searches for parts of words and parts of codes are just some of the potential that characterize Archimedes in addition to the several possibilities of customizable lists.

Archimede allows the sending of documents or any reports by e-mail or by Certified E-mail (CEM), without the help of an external e-mail program, but simply by setting all the data related to your email address on Archimede.

Archimede allows you to customize, depending on the tasks performed by the user in the company, the configuration of the opening menu. In fact, from each single location can be configured a series of quick keys, to facilitate the opening of the most used programs.



MINIMUM SYSTEM REQUIREMENTS (for installation on Server)

Pc with Core i3 or AMD Quad core processor, with 4 GB of Ram, DVD player unit, video card with resolution to be decided according to the available monitor; Windows Server 2008 Operating System.

RECOMMENDED SYSTEM REQUIREMENTS (for installation on Server)

Pc with Intel i5 or AMD RYZEN processor, with 16 GB of Ram, DVD player unit, video card with resolution to be decided according to the available monitor; Windows Server 2012 Operating System. The database used is Microsoft SQL Server.

RECOMMENDED SYSTEM REQUIREMENTS (for installation on Client)

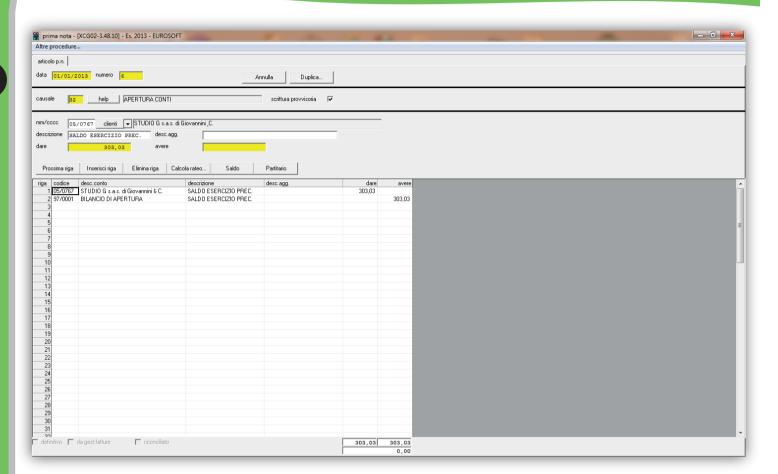
Pc with Core i3 or AMD Quad core processor, with 8 GB of Ram, DVD player unit, video card with resolution to be decided according to the available monitor; Windows 10 Operating System. The database used is Microsoft SQL Server.



Let's now see in more detail what are the features of Archimedes related to the modules that can be installed at the user.

Archimede Industry, in its potential for multi-user work, includes modules able to supply the development and management of every aspect of its company

general accounting



The procedure was designed to enable the user to keep double-entry accounts with the aid of the computer.

It is possible to manage several companies at the same time, and depending on your needs, they can share some data, such as the Plan of Accounts, the accounting reasons, etc.

It's possible to manage multiple accounting years, even with a fiscal year that doesn't coincide with the current calendar year.

The Plan of Accounts can be set to two or three levels of subdivision and if properly configured manage the cost centers (e.g. for chapters or for industrial orders).

The procedure allows complete management of the First Note and real-time display of the movement list. Through appropriate filters it is possible to carry out operations of search of articles according to the Causal Accountant or relative to a specific chapter.

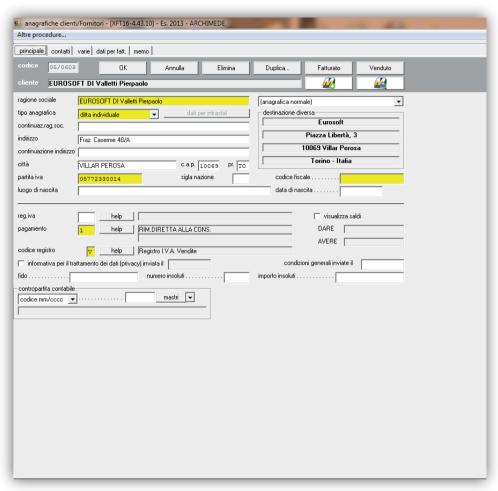
It is possible to draw up the BALANCE SHEET with the observation of deviations from the previous year and a series of calculations/comparison graphs up to 4 years of comparison.

The main GENERAL ACCOUNTING programmes are:

Account plan management Management first note

Prints: Ledger, Tabs, Journal, budget in CEE format, Closing and reopening automatic accounts Statistical graphics

sales management, VAT



This is one of the basic modules of Archimede because the data entered by these programs are used and taken up by many applications.

For example, email contacts are used to send documents (invoices, estimates, orders) to the customer or to the supplier (quotation requests and orders to the supplier), this form is also used to obtain information on invoicing as personalized discounts, carrier, terms of supply, etc. Finally, there is a specific page dedicated personally to the customer per customer, which can be accessed during the sales management and consulted.

By means of this module customers and suppliers can be created and duplicated with extreme simplicity. For each card Archimede allows you to upload administrative, operational and secondary offices, contacts, references, discounts or special conditions of supply, payment methods and all the information essential to manage each individual customer/ supplier in the best possible way.

Also quickly, via the module "VAT management", it is possible to process the situation of turnover, to compile statistics and verify the situations of collections and payments, to send any reminders or communications about the status of the contract in place.

It is possible to generate the receipts of invoices paid by making partial, single and multiple discharges by recalling the document concerned to the operation. The module also allows to compile turnover statistics by means of certain types of list: by accounting counterpart, for customers/suppliers and lists for agent/agency/sub-agent.

Financial management and programming is possible through "Professional Cash Flows" and/or Bank, automatically including open orders and open orders to suppliers.

This module connects with remote banking procedures for sending the flow of Bank Receipts and Multiple Transfers. With regard to tax obligations, it manages the "VAT registers" in a complete manner and in agreement with those that are the provisions of the Italian laws with special cases such as the "marginal regime", the "reverse charge", the new management provisions for "Iva per Cassa", registers invoices for "intra-Community transactions", create the flow for sending telematic INTRASTAT and finally allows the complete management of Agents and Professionals, with a section dedicated to invoices with withholding tax or Enasarco.



The main SALES MANAGEMENT programs, VAT are:

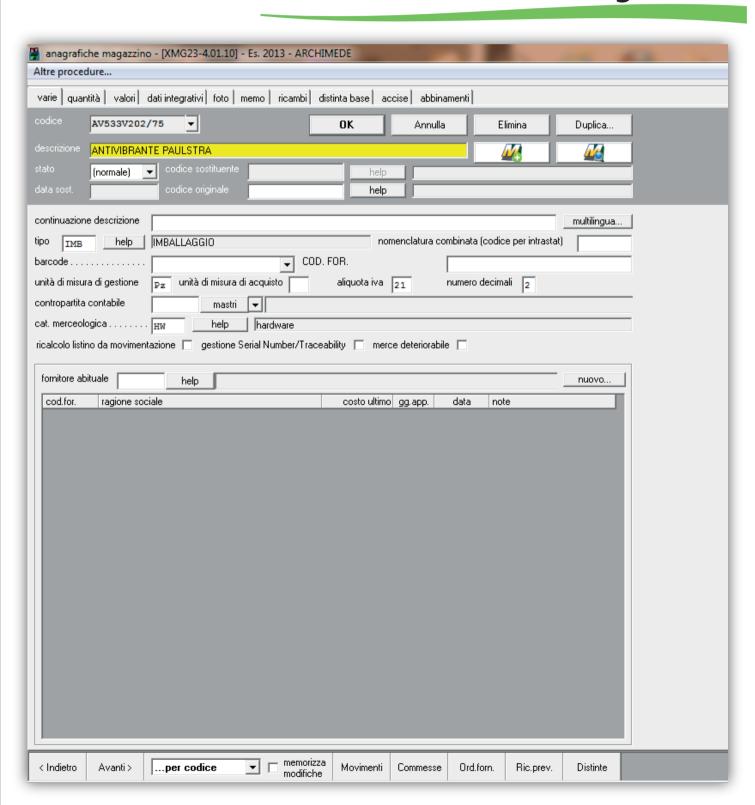
Customer/Supplier Register

Registration of invoices, receipts and quick payments

Personal lists in various formats, labels, telephone book, printing of cash Flows VAT registers (customizable) with intra-Community operations management, with Plafond Iva, in suspension of tax

Schedule (analytical/synthetic), Customisable account statement Automatic generation of first-note movements

stock management





A correct management of the warehouse is to the base of the optimal business management. Updated and reliable stocks, costs, price lists, regular suppliers with detailed prices, supplier codes, traceability of products purchased and sold by lot, serial numbers and Barcode.

The creation of a complete article registry will greatly facilitate the management and all stock assessments afterwards.

Archimedes can manage with extreme agility the allocation of secondary warehouses, work account, the creation of separate bases, the handling and the creation of serial numbers and lots and also group codes by categories and homogeneous types.

With the right configurations, you can manage multiple warehouses and stock movements up to 99 secondary warehouses or processing accounts with third parties.

Moreover the situation of Warehouses Customers can be monitored with statistics on the delivered reported to the main customers.

In every moment and for every single anagrafica it can verify the eventual connection to a store clerk, an order to supplier or a document of trasposrto.

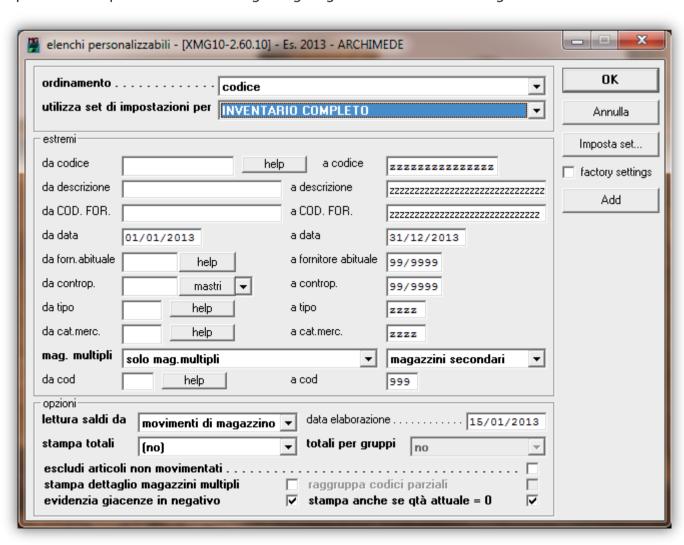
In addition, Archimede allows the duplication of similar codes, the matching during the promotion, the reporting of compatible codes, the management of barcodes, as well as many other essential features when setting up your warehouse.

Obviously fundamental is the possibility to extrapolate and to export through simple elaborations, intuitive and rapide, all the information necessary for the management of the warehouse.

Archimedes of course makes this possible by means of a wide choice of lists customizable, filterable and ordinable according to the needs of the moment.

But not just that.

In fact they are possible, elaborations and recalculations of lists, constant controls on the handling for means of constant verifications of the "Level of Service", inventory rectifications and many other operations in a position to monitoring and giving useful data to the management.



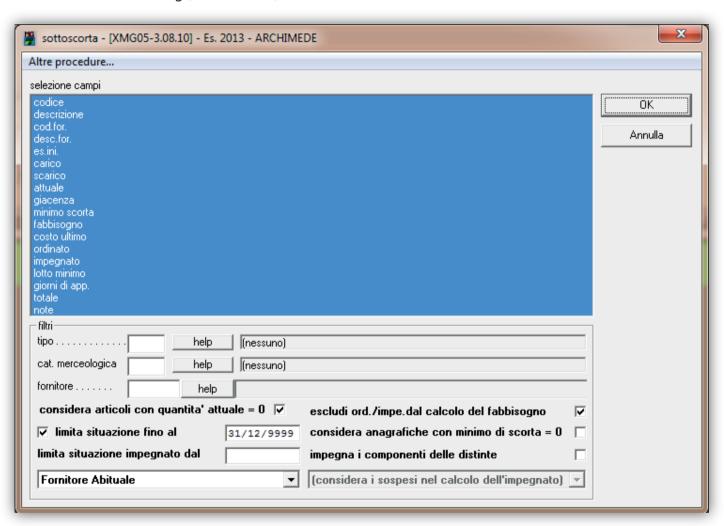


The warehouse can be valued according to the type of treated items:

- 1. for final cost;
- 2. weighted average cost:
- 3. for historical cost (system L.I.F.O or F.I.F.O.).

Regarding the management of the goods in "under-short" to reorder, Archimede previews a module for the specific management. This procedure is automatically linked to the issuing of orders to supplier. In this way it will be immediate to maintain the level of material present in the warehouse desired, without running into situations of lack of material, guilty of causing slow production or activity in general.

Archimede moreover is predisposed in order to connect with external logistic systems which automatic vertical warehouses, management of the logistics through the labeling barcode predisposed to read international EAN coding (like EAN 128)



The main programs of the WAREHOUSE are:

Warehouse registry

Multi-site management, secondary warehouses Handling with customizable "intelligent" causals

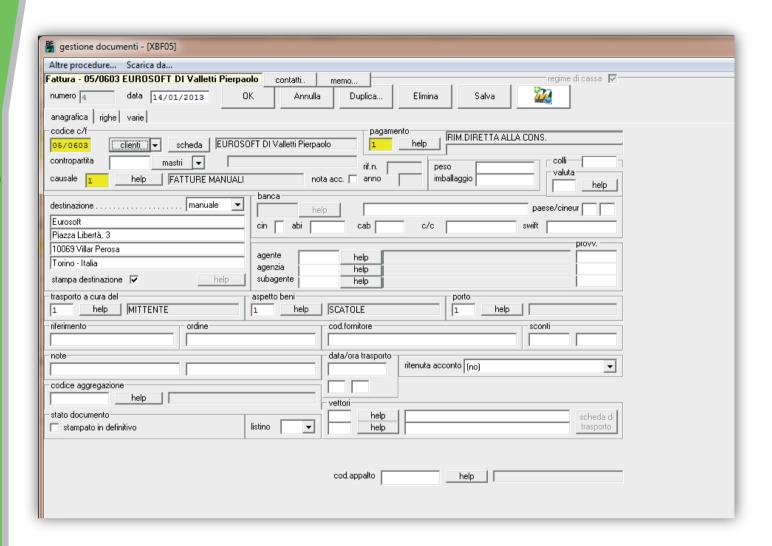
Inventory (analytical/synthetic), lists, customizable lists

Warehouse party, tabs, movement list with programmable reports Data export in other formats compatible with excel

Sub-short detection and automatic connection to orders to supplier Secondary warehouses and management **Basic Bill**

Management compatible and replaced Historical prices purchases for suppliers Verification of the levels of service

delivery notes and custom invoicing



By means of this form it is possible to load and issue invoices, proforma invoices, credit notes, transport documents and tax receipts.

These operations can automatically give effect, if properly configured the correct causal, to warehouse movements, automatic transfer in accounting and various operations of summary and statistics, useful to the control of the proceeding of the company.

Depending on the specific document assigned (and created by the user) can be issued different print reports depending on whether it is an accompanying invoice, deferred invoice, invoice with withholding tax, credit note, etc.

All this with the possibility of different languages depending on the nationality of the client. If you activate the industrial accounting, the issuance of the invoice, will connect with your Revenue Account or Order. Moreover through this module, it is possible, among other operations, to invoice with extreme simplicity, the orders customers, to duplicate, to import lines from a previous document, to issue invoices recapitulative from documents of transport, to manage the commissions of agents, check the cash (square) for retail activities.

In addition, always with a view to speeding up business management, the document printing program allows the document to be exported in "PDF" format or sent directly by e-mail or PEC to the customer.



Archimede allows the management of bank receipts and if arranged with possible connection of Remote

Archimede also allows the sending and contextual storage of sales invoices by simply selecting the option "final print/ electronic invoice".



Directly from the list of invoices issued you can monitor the status of notifications of invoices sent.

The main programs of Delivery Notes and INVOICING are:

Electronic invoice

Delivery notes/Invoices/Receipts management with multi numbering and multi modules

Causal customizable and automatic warehouse handling Print modules adaptable to any format Automatic generation of electronic RI.BA. **Automatic transfer in accounting Barcode Management Direct connection with contract management**

suppliers orders management

Buying a product at the best condition, saving money and having clear the market situation, is another aspect to take into great consideration to better manage your company.

Archimede allows to fill out estimates' requests to the suppliers and then quickly choose the best offer and transform it in supplier order.

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It is also possible to manage the processes carried out within the company by creating internal processing orders. The issue of the order is graphically similar to the creation of other documents and the forms have the same compilation dynamics.

The creation of the order to supplier can be carried out manually or can be automatically generated by the management of the understocking of warehouse or by the customed industrial accounting modules that, based on the expected costs of stock availability, create requests for estimates and/or orders to supplier.

In the management of the substantial orders, that need different delivery dates and a detailed cost planning, Archimede can help us with the management of the sub-orders.

To speed the creation of orders to suppliers, Archimede allows a simplified loading that requires for each row the contracharge, any related customer order and the delivery date. The supplier will receive a single order, even if in our accounting it will be connected to different client orders for different delivery dates. In order to keep under control the deliveries specific prints are present to visualize the orders not yet evaded by the supplier, partially evaded and evaded waiting for an invoice by the supplier. Every summary print of the situation can be quickly sent via e-mail for a possible reminder to the

supplier.

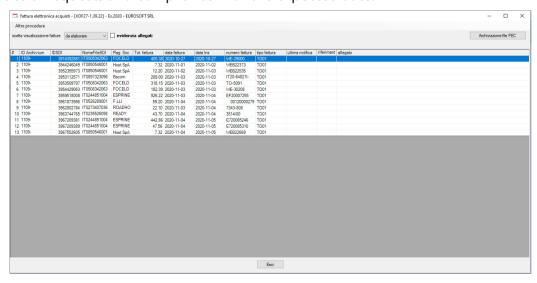
At the time of the delivery of the goods, by recalling the order to supplier the goods will be automatically loaded in stock, checking any inconsistencies in quantity between the delivery note and the actual request in the order.

The recording of the purchase invoice too can be directly connected to the order or to the delivery note of the supplier, it will be sufficient therefore to verify that the costs coincide and to continue the insertion completing the accounting data of the invoice of purchase.

For each supplier a statistic on the level of service provided to us is manageable, based on the punctuality of delivery of the quantities of requests and compliance with the expected date.

The program "electronic invoice purchases" displays all the purchase invoices received through the SDI channel of the archiver agreed with Eurosoft.

This procedure allows the quick registration of purchase invoices without any possibility of error and its consequent conservation.





The main programs of SUPPLIERS ORDERS are:

Estimates requests management

Suppliers and internal orders management

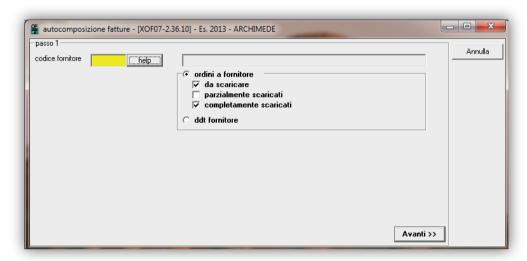
Direct connection to the warehouse

Automatic registration of purchase invoice from the delivery data

Prints and statistics on orders situation

Control of delivered/non-delivered goods and movement control Service Level

Electronic invoice purchases



sales orders management

An integral part of a company's active cycle is that of the offer to customers.

It is in fact possible, through Archimede, to upload estimates for the customers or directly upload the order received from the customer himself. The orders are of two types: goods or processing.

On the processing is possible, having the module installed, to also handle the processing hours for the

Obviously Archimede is designed to fully carry out this first step of commercial approach.

This procedure is essential as it is closely related to the invoicing branch.

Simply by calling the client it is possible to insert a new estimate.

This, at the moment of acceptance by the customer by means of the "contract" button, allows the user to automatically generate the contract from the estimate.

The confirmation of this document will generate the necessary movements (if the appropriate warehouse causal is configured).

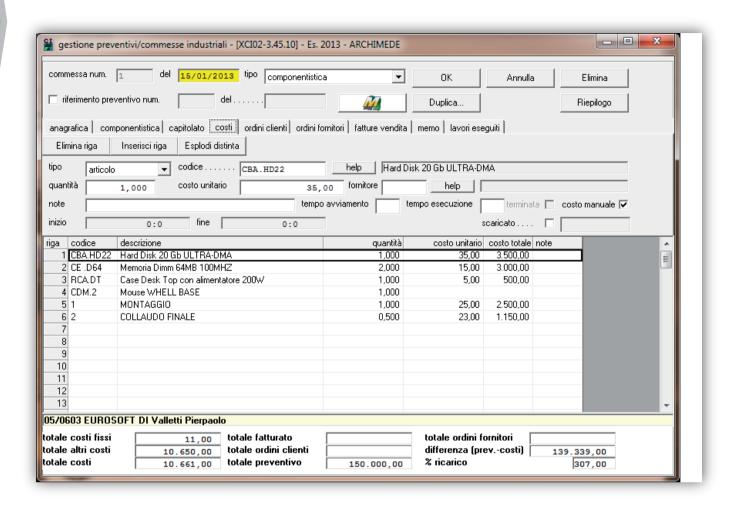
The order evasion can be automatically carried out by issuing manually the delivery note or the invoice. From this form too it is possible to have at any moment a statement of the orders still to be evaded or of the documents issued for a careful control of the movements.

The main programs of SALES ORDERS are:

Generation of orders with data transfer from estimates (optional) List of documents (estimates/orders) uploaded for research and statistics **Orders unloading**

Movement control and reporting on orders to be processed

industrial accounting management



Industrial accounting is an extremely customizable module.

The great flexibility of our program is due to the possibility, on our part, to be able to program and manage fully the requests expressed by the customer and therefore meet the needs that distinguish each individual production process.

In parallel to the general accounting it is possible in Archimede to manage an industrial accounting, in which any cost or revenue is charged to an expenditure/revenue reference item.

For all cost/revenue accounts used in general accounting it is possible to define a method of allocation and destination on cost/revenue centers, thus creating a link between the two accounts. The allocation to the cost/revenue center may be automatic or semi-automatic: in the first case, the operator confirms the registration on the basis of the association between the general accounting account and the cost/revenue center; in the second case the operator has the possibility to modify or load in the moment the items and centers of cost/revenue.

The connection between general and industrial accounting can be managed for simple cost centers or for commercial and/or industrial orders. Each business cost can be charged to one or more customer orders or charged to internal costs, this is done to have in detail and at any time the forecast situation of both costs and revenues.

It is also possible from the general accounting to request reclassified budget printing for cost centers. In the modules cost centers and industrial accounting are also available multiple statistical prints of summary costs / revenues for each order/ yard.

The creation of an order allows you to upload, in addition to the usual personal data, the details of the work to be performed, the cost estimate and references to customer orders.



Industrial orders are divided into two types: components and manufactures.

In the case of a component production order the finished product will be required with the quantity to be produced for the customer and it will be possible to manage the start date of production and the various delivery dates, the maintenance rate of the machinery, etc.

In the cost section the basic list of the finished product will be exploded to possibly modify it / integrate it and to display the costs for the required production.

In the specifications sheet, the technical details of the work can be printed on an internal order. From the industrial accounting module it is also possible to automatically create work orders and schedule production.

In the case of an order of manufactured products the cost section will contain the list of warehouse codes required for production, any processing (internal or with third parties) and any fixed costs. The list of costs can also be imported from any excel /csv files (according to pre-established models). Always from the cost detail section it is managed the creation of requests for estimates / orders to supplier and it is easily visible also through the colors the state of fulfillment of the orders.

With this highly customized procedure it will always be possible to keep under control the progress of work regarding the order, the invoices on accounts issued or the orders to supplier linked to the contract, the working hours of the technicians visible in the worksheet executed and loaded by the appropriate hours management program.

It should also be remembered that the hour load can be interfaced with a marking machine or managed directly by Archimede with a touchscreen station.

However, it should be noted that this module is not part of any type of standardization and is continuously developed by our programmers according to the specific requests of the customer and following special and detailed analysis.

The main INDUSTRIAL ACCOUNTS programmes are:

Order management (components/manufactures) with forecast costs Loading customer orders linked to contracts **Cost/ revenue printouts and summary statistics** Automatic creation of Work Orders with possibility of basic list for raw material management Automatic generation of Work orders to suppliers with attached image sending and C/work management

Atena

The concept of the latest generation of ERP has become increasingly central.

But what do we mean when we talk about **Enterprise Resource Planning**?

Of a system that allows to control and to manage all the business processes and through which all the informative, organizational and operating system meets.

Atena, integrated with Archimede, is the ideal software for managing your ERP, in which every cost or revenue shall be appointed to an expenditure/income reference item.

The ERP is designed to produce and/or buy "quickly" only when necessary, which means basing production and/or logistics on market demand, with a view to drastically reducing waste.

Today's business must therefore be seen as an extremely dynamic system.

A system integrated at 360° to handle in a synergic and customized way all business processes.

Atena is a highly customizable procedure, with which you can control:

- the progress of the work on the order
- advance invoices issued or orders to suppliers linked to the contract
- -the working hours of the technicians visible in the worksheet and loaded by the appropriate hours management program
- working hours directly with a touchscreen stamping machine
- the production status of the machines and production channels.
- add-on module M.E.S, Traceability & S.N. interfaced with the E.R.P. Archimede Industry, to connect the machines with the program.

Atena is not part of any kind of standardization and is continuously developed by our programmers according to the specific requests of the customer and following special and detailed analysis.

The main programs of ATENA are:

Order management (components/manufactures) with forecast costs Loading customer orders linked to contracts Cost/revenue printouts and summary statistics

Automatic creation of Work Orders with possibility of basic list for raw material management

Automatic generation of Work orders to suppliers with attached image sending and C/work management



MRP: Material Requirement Planning

Material Requirement Planning, abbreviated with MRP or MRP1, is a technique that calculates the net needs of materials and plans production and purchase orders, taking into account market demand, the basic schedule, production and purchase lead-times and warehouse stocks.

It answers the three questions:

WHAT, HOW AND WHEN to produce/buy.

The MRP considers then the input for the calculation of needs:

- Market demand (orders from customers)
- Basic lists and lead times, which contain the information about the components and the working times necessary to realize the sub-assemblies and from them the final product. The basic list has a tree structure, and its explosion allows to schedule backwards when the components for the finished products must be available.
- The stock situation.

MRP produces production orders and orders to supplier needed to meet the market demand.

The concept of Industry 4.0

Managing your business ERP with Atena is extremely simple and intuitive. Its installation and configuration for the management of the company's production process is part of the growing trend of companies to fall within the new concept of Industry 4.0, namely:

- turn toward industrial automation to integrate some new production technologies in order to improve working conditions and increase productivity and production quality of plants.
- new technologies that create collaboration between all the elements present in the production process, or collaboration between operator, machines and tools for production, including computer
- "IT infrastructures" and techniques that allow to integrate in an intuitive, extremely dynamic and customizable way all aspects of the work cycle.
- great flexibility of our management thanks to the possibility of being able to program and manage all round the requests expressed by the customer and therefore meet the needs that distinguish each individual production process.

Atena, as a module of our Archimede management software, fully reflects this new era of integrated and modular systems able to cover all areas that can be automated and/or monitored within a company (purchases, planning, production, warehouses, sales, dispatching, accounting, assistance services, financial management, management control, etc.).

Every operator can therefore operate in a context at the same time unique and uniform, regardless of the area of expertise in the company.

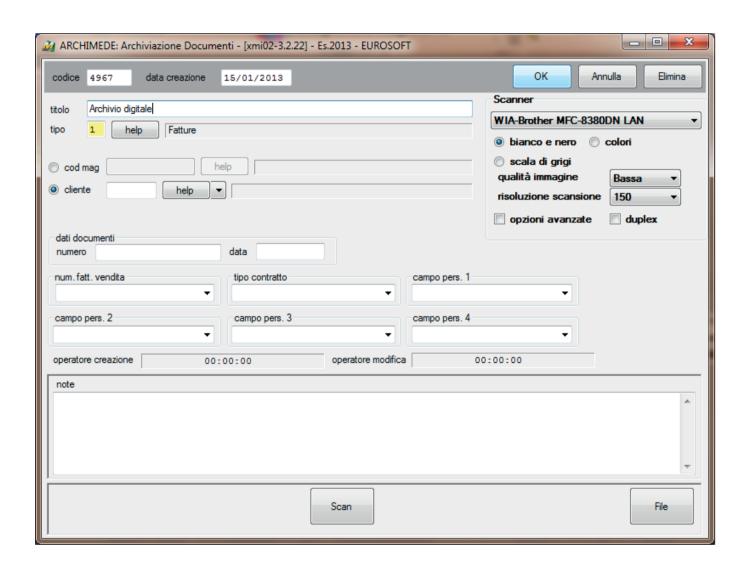
Minerva

Archiving and cataloguing with order and precision relevant documents and files in order to obtain an excellent organization of its business has now become an increasingly important problem, especially to comply with the regulations concerning the originality and uniqueness of the document.

Archimede can now use this module to store any type of document in digital form conforming to the original.

Minerva is a module perfectly integrated with Archimede, taking advantage of its users and customer records.

In addition, you can customize your digital archive, creating types of storage and using six customizable fields that can be used for document searches.



Many of the Archimede modules (customers and suppliers, orders to suppliers, invoice management, warehouse) give direct access to Minerva, to facilitate the creation of a coherent and easy-to-use archive.

The main MINERVA programs are:

Archiving Display and research Tables for creating/editing users and types Parameters for the creation of customizable types and fields



The installations of Archimede include in the Installation Kit:

Hours for instruction/consulting or planning for any customizations to be agreed in terms of costs and hours in the negotiation phase.

This package is essential for an excellent start-up of business management through Archimede and must be carefully evaluated on the amount of hours needed to perform at best a complete training and implementation of any customizations requested by the user.

3 months of direct software assistance (from the moment of installation) by our maintenance service: remote assistance, Internet update service, program updates for improvements and changes of law, etc. (for details on the service provided see our General Terms of Sale.).

3 years software warranty against any defects found in the program, starting from the date of delivery of the same in standard version



Eurosoft provides professional IT services, with a focus on the quality and direct development of accounting/management software.

The procedures it produces are aimed at small and medium-sized enterprises, for which analytical and planning assistance is provided for the development of customized business projects, including advanced technology.

Eurosoft is also able to provide body-rent performance on request, provide for the installation of hardware equipment and maintain their efficiency over time through a network of specialized technicians.

Eurosoft has been operating with its customers for more than 40 years, since 1980 as a Company Software Division within the P.S.G. Sas of Valletti & C. then, since 1989 as an independent company. While P.S.G. works in the field of tax software for consultants in the sector, Eurosoft has developed management and accounting software for companies and professionals in the Windows environment.

Eurosoft today lists many standard procedures, renewed year by year using the tools offered by new technologies. We recall in fact the modular packages Archimede (business management), Teseo (for the management of technical studies), Ulisse (hotel management), Futura (typography management), Atena (ERP management) and Minerva (made for digital document storage). We are also able to customize any program taken from our production procedures according to customer needs, create new options, tap data and interface with many video-writing and computing programs such as Microsoft Word and Excel.

Eurosoft offers direct assistance on its own procedures, either through interventions at the customer's premises, or through verbal telephone assistance or through teamviewer.

It offers the possibility of concluding annual maintenance contracts in which the total software assistance is guaranteed with periodic checks on the system and availability, even on holidays, in particular circumstances.

It also offers specialist assistance and instruction on many standard word processing and calculation procedures, both by organising courses and with targeted interventions.

Eurosoft has for some years developed a consolidated experience in the world of Internet, realizing static or dynamic web pages. Dynamic sites allow customers to interface to MSSQL databases quickly and easily and act directly on updating their data.

Web pages, as well as mailboxes, are hosted on a dedicated server to provide immediate assistance and complete control.

At the request of companies and to meet the new promotional strategies of social channels, Eurosoft creates business pages on Social Networks, as well as promotional videos and personalized graphic content and portals for the sale of products.

Since the 1st of January 2016, the new Eurosoft srl has taken over the individual company and this has led the company to expand its horizons by collaborating nationally and internationally with the SKF INDUSTRIE Spa Group (the MES project started in 2017 for the Automotive sector and in 2019 it also extended to the Aerospace area), CM3 Polska Sp. z o.o., CM3 Srl, EURONICS Spa, NORDOVEST INSIEME Srl and many others.